



FRANCHISE AGREEMENT

First Year Terms & Conditions

This Agreement is made and entered into on this ___ day of _____, 20___, by and between:

FRANCHISOR: AtoZNeed Head Office

(hereinafter referred to as the "Franchisor")

FRANCHISEE: _____ (hereinafter referred to as the "Franchisee")

1. Grant of Franchise License

The Franchisor grants the Franchisee the right to operate under the brand name AtoZNeed within a maximum of 10 PIN codes.

2. Franchise Fee

• A one-time, non-refundable franchise fee of ₹9,999 shall be payable. • The fee is calculated as ₹999 per PIN code. • The Franchisee must start with a minimum of 3 PIN codes. • The remaining PIN codes (up to 10) must be acquired within 1 year.

3. Service Partner Registration & Annual Charges

• Each service partner shall pay an annual fee of ₹49 for the first year. • This fee is applicable only for the first year. • The charges may be revised from the second year onwards.

4. Revenue Sharing & Royalty

• The Franchisee must charge a minimum joining fee of ₹49 from each service partner. • No share will be taken by Head Office during the first year. • From the second year onwards, royalty or revenue sharing terms will be applicable as decided by the Head Office.

5. Marketing & Promotion

• The Franchisee is allowed to conduct marketing and promotional activities independently. • However, all activities must follow AtoZNeed protocols and guidelines. • Only approved branding materials must be used. • Marketing planning and strategy will be guided by AtoZNeed to ensure faster business growth.

6. Training & Support

The Franchisor shall provide necessary training, operational manuals, and guidance to support the Franchisee's business operations.

7. Performance Obligations

• The Franchisee must maintain high service quality standards. • If poor ratings continue for 6 consecutive months, the business may be subject to review or termination.

8. Records & Reporting

• The Franchisee must maintain accurate and updated records of all operations. • The Head Office reserves the right to audit records at any time. • All required documents must be submitted to Head Office in both hard copy and soft copy formats.

9. Term & Renewal

The agreement shall be valid for a period of 3 years. Renewal will be based on performance and compliance.

10. Termination

The agreement may be terminated under the following conditions:• Non-payment of dues• Fraudulent activities• Misuse of brand name or identity• Repeated poor performance

11. Confidentiality & Non-Compete

• The Franchisee must maintain strict confidentiality of all business information.• After termination, the Franchisee shall not engage in a similar or competing business for 1 year.• Any violation may lead to legal action by AtoZNeed.

12. Legal Compliance

The Franchisee shall be solely responsible for complying with all applicable laws, including: GST, Professional Tax, and Labour laws and regulations.

13. Mode of Payment

Franchise fees can be paid through both online and offline modes.

14. Required Documents

The Franchisee must submit the following documents:• [Aadhaar Redacted]• PAN Card• Trade License• Office Address Proof• Business Email ID• Contact Number• Any other documents as required

15. Execution of Agreement

This agreement shall be executed on a ₹10 stamp paper and must be signed by both parties in the presence of two witnesses.

| | |
|-----------------------|-------|
| Franchisor Signature: | _____ |
| Franchisee Signature: | _____ |
| Witness 1: | _____ |
| Witness 2: | _____ |

